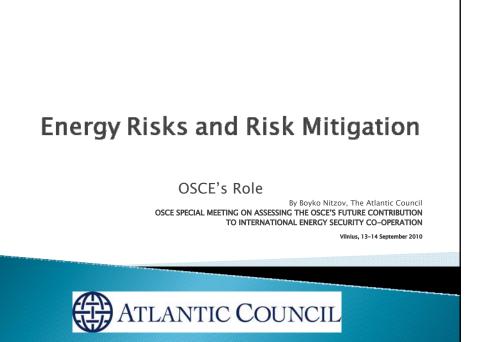
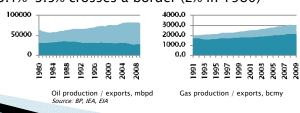
**ENGLISH** only



### Global Production and Trade in Energy

- About 85% of energy is fossil (oil, gas, coal)
- Oil: a global commodity
  - More than 60% of output is exported
  - About 90% of trade in oil is seaborne in tankers
- Gas: regionally traded
  - Less than 30% of output is exported
  - About 78% of international trade is piped gas
  - Over 60% of LNG trade is in Asia
  - Coal:
  - o Only hard coal traded internationally
  - o Only about 14% of hard coal is exported, 50% in Asia
  - ➤ Electricity: Only 3.1%–3.5% crosses a border (2% in 1980)



#### No Substuitability Except in Heat Applications

	Residential			Commerc.		Industr.		Trans.
	L	Н	Appl	Н	L	Boil	Proc	
O-NG	-	$\mathbf{Y}$	0	$\mathbf{Y}$	-	Y	S	$\mathbf{L}$
О-Е	0	$\mathbf{Y}$	0	$\mathbf{Y}$	0	Y	S	L
о-с	-	$\mathbf{Y}$	0	-	-	Y	0	-
NG-E	0	$\mathbf{Y}$	Y	$\mathbf{Y}$	0	Y	S	-
NG-C	-	$\mathbf{Y}$	0	-	-	Y	0	-
E-C	0	$\mathbf{Y}$	0	_	0	Y	0	_

#### The Actual Markets, Risks

- The "energy market" is yet to emerge: a series of overlapping markets
- Little evidence of energy scarcity risk for ~150 years now:
  - Prices of oil up or flat, coal up or flat for bituminous, down or flat for anthracite, P of gas maybe up before shale gas: 150 years technology balances scarcity (relax??)
- Risks: specific by energy, country, region: many "energy securities" depending on nature and magnitude of risks, sensitivity of S/D
- Risks are difficult to address cross-border:
  - Disparate effects in the energy sector of each country (fuel mix, S/D patterns...)
  - Unpredictable effects on technology deployment:
    - Expectations of higher prices cause consumers to look for "ways around"
    - Expectations of higher cost cause producers to look for "ways around"
    - In both instances, a shift in technology occurs
- Many factors at play in S/D balance ("energy security");
  - Prices and income
  - Price vs. value Information

  - Changes in technology (shale gas!)
  - Physical bottlenecks (Bosporus, Central Asian gas)
  - Changes in the price of capital in the long run... and energy as one of <u>bundled</u> inputs
  - Mother nature, inclusive of weather
  - Perceptions about reliability of supplies
  - Population growth
  - Externalities (pollution, global warming, etc.)

## Country Risk vs. Project Risk

- CRR=0.5\*(PR+ER+FR), PR weight is 0.5, ER and FR 0.25 each¹
- Three elements of project feasibility:
  - Profitability
  - Magnitude of risk (probability of events impacting profitability)
  - Sensitivity (magnitude of the impact of risk events upon profitability)
- Project risk assessment methods:
  - DCF analyses
  - Sensitivity analyses
  - Monte Carlo simulation
  - Gambler's ruin
  - Decision tree analyses
  - Neural network analyses
  - Game theory analyses
- Risk management: provide for events to which the project is highly sensitive, if possible.
- Degree of acceptable risk: individual.



<sup>1</sup> Source: Source: Erb, Harvey, Viskanta.

#### Tractable and Untractable Risks

- Economic and financial risks are manageable:
  - Hedging and various other financial vehicles
  - Worst-case scenario planning
  - Due diligence
- Political risks in foreign countries are not manageable, but protection may be available:
  - MIGA against transfer restriction, expropriation, war and civil disturbance, and breach of contract
  - ECT against discriminatory treatment, direct or indirect expropriation, breach of individual investment contracts; investor-host government international arbitration

#### What Can OSCE Do About Energy Risks?

- Technical toolbox: modeling, forecasting vs.:
  - Scenario planning
  - Policy development
  - Energy security management (if-then)
- Policy dialogue toolbox:
  - Energy security reviews, special reports, peer-to-peer dialogues, information exchanges, transparency, capacity building...
- Need to be case-specific:
  - "Energy market" vs. national, regional, energy product markets
  - "Energy sector" vs. energy sectors
  - Energy services, energy technology
  - Access issues (to resources, markets, infrastructure, information)
- Price vs. value added (approximated by real wages) "does it make sense" test:
  - Need to carry out country and case-specific cost-benefit analysis
  - Need to seek industry input
  - Need to seek public input

# Where Can OSCE Start / Help?

- Identification: energy security risk perceptions, pinpoint hotspots – exposed countries, sectors, industries, groups
- Early warning system (data and awareness, transparency) for hotspots perceived as most exposed
- "Hot line" at Secretariat
- Monitoring of energy security risk perceptions: structuring a dialogue (seek industry and public participation)
- Sister organizations: Energy Charter, IEA, Energy Workgroup of APEC, IEF
- Energy Security Review Round (peer-to-peer dialogue)